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Customer Service, High-Tech Solutions Prove Winning Combination for Linebarger Goggan in Collecting Municipal Delinquencies

By Kathryn Kretschmer-Weyland

Linebarger Goggan Blair & Sampson, LLP, the Conference of Mayors newest platinum partner, has successfully combined the advantages of being a law firm with the efficiencies that go hand-in-hand with cutting edge technologies to collect an extraordinary amount of additional revenue for its government clients. This year alone their law firm will recover more than one billion dollars for its government clients.

Established in 1976, the law firm focused then on exactly what it does today—collecting delinquent receivables. And their decision to concentrate all of their energies and resources

on collecting taxes, fees, fines, service charges and miscellaneous other types of receivables, has produced a win-win for the law firm and its 1,900 government clients.

Headquartered in Texas, and with over 40 offices located coast-to-coast, Linebarger Goggan has become one of the largest and most successful private collectors of past due financial obligations in the United States. They provide comprehensive collection services for local, state and federal government clients, including hundreds of cities.

Linebarger Goggan has a history of producing impressive results for its municipal clients. For example, their law firm has collected over \$880 million in

delinquent property taxes, penalties, interest and attorneys' fees for Dallas and the Dallas Independent School District since 1983. They have assisted Chicago in recovering more than \$125 million in past due parking tickets and various other types of taxes, fees and fines in just the past five years. And, the law firm has collected millions in outstanding traffic citations for Jacksonville over the past several years.

The law firm designs a customized work plan to fit each individual client's specific needs and circumstances. They know how to balance the goal of maximizing revenues with treating their clients' constituents with respect and dignity. Linebarger Goggan works dili-

gently to create a partnership that will allow its clients to focus on their core government responsibilities and operations, and do so with complete confidence that the law firm will perform its role of complimenting their in-house collection efforts.

Linebarger Goggan has been a member of the U.S. Conference of Mayors' Business Council for over ten years. During that period, it has won three of the Conference's coveted public-private partnership awards for its collection programs and services to cities. For additional information about Linebarger Goggan, contact Kathryn Kretschmer-Weyland at 301-460-5251 or kweyland@usmayors.org